



Sales All-rounder

Are you looking for a new and exciting challenge, something you can get your teeth into and really make a difference? Have you been in a junior sales or merchandising position and want to take it to the next level?

A can-do, get stuck in kiwi attitude and a strong belief in our brand personality is absolutely imperative. We believe in good honest sales of top quality product at a price the average New Zealander can afford.

You will need to be able to communicate and relate to a wide range of people, and not be precious about contributing to ground level operations.

Key areas of Contribution will include:

- Visiting stores, merchandising products and stands
- Identifying and developing new customers
- Maintaining account relationships
- Identifying sales opportunities
- Launching new products
- Giving product knowledge talks
- Some NZ based Travel will be required

Ideally you will have:

- Relevant experience in sales/merchandising
- A flair for Marketing and Promotions
- Good computing skills, familiarity with Office
- Exceptional time management and prioritization skills
- Excellent interpersonal and relationship management skills
- Drive and a can do Kiwi attitude

You will join a small family owned company that will provide you with support, great rural surroundings, a relaxed but hardworking environment and all the tools of your trade: Maintained Company vehicle, Laptop, mobile phone, competitive salary

Do you have the skills and personality to help drive our exciting NZ battery brand forward?

Is this you?

Please submit your CV along with a cover page, which includes a statement as to why you are the right person for this role. We look forward to hearing from you.

Email to: krista@pkg.co.nz